

Grégoire Quemeras

23 years old

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Education

Since Sep. 2019 -
Paris, France

Paris II Panthéon Assas University – Law degree / year 3

2017 – June 21
Paris, France
Madrid, Spain

ESCP EUROPE Business School – Specializations in Finance and Innovation in High Tech

- Master in Finance, ranked 2nd worldwide (*Financial Times* 2020). MiM ranked 6th worldwide.
- Master in Management (MiM), Grande Ecole Program – My ranking: Top 7% of the promotion.
- Coursework: Portfolio Management, Corporate & market finance, IT, VBA, Management Control, Statistics, Algorithmic, Marketing, Strategy, Markets & Technology, Corporate innovation.

2015 – 2017
Paris, France

Ipesup Preparatory Class

- Two years of intensive preparation in Economics, Philosophy and Mathematics for the nationwide “Grandes Ecoles” entry exam to enter a Top French Business School.

2015

French Baccalaureate in Notre-Dame de Boulogne Highschool: Major in Mathematics and Science (equivalent to A-levels) - *Graduated with Highest Honours (mention Très Bien).*

Professional & Associative experiences

Since Oct. 2020
Paris, France

Investors relations / consultant – LITA.co

- I now continue to work for LITA on a part-time basis (4 current fundraisings).
- Fundraising and operational strategy.

Mar. to Aug. 2020
Brussels, Belgium

Investor relations – LITA.co

- Manage and guide a portfolio of investors around impact investing, including tech ventures.
- Support social businesses and startups in fundraising: strategy, operational support of entrepreneurs, communication. Redaction of financial analysis files and took part in investment committees.
- Sales of investment opportunities to prospects (bonds, equity).
- In 6 months, I ran 9 fundraisings (1,15M€ raised) and helped LITA Belgium pass the 5M€ mark.

Jun. to Nov. 2019
Paris, France

Microfinance analyst –BABYLOAN

- Financial and social follow-up of a portfolio of partner MFIs: financial and organisational reporting, rating, redaction of country analysis files (Tajikistan, Lebanon...), preparation of selection committees.
- Risk analysis and negotiation of a tripartite partnership with the Monaco Cooperation and two MFIs in Burkina Faso and Madagascar. Analysis and launch of a €200k credit line with a cooperative in Peru.
- Launch and management of the Wash campaign on the 6th SDG (clean water and sanitation).

2017 to 2018
Paris, France
Balthali, Nepal

President (Student Society) – SOLIDARITÉ FRANCE-NÉPAL (Humanitarian organization)

- Organization of an 8 weeks mission (July/August 2018). Manage a team of 30 students, budget, financial partnerships (Lydia), fundraising through the platform Ulule, events...

2017 to 2019
Paris, France

Chief of mission (Student Society) – ESCP CHALLENGE (Junior enterprise)

- Canvassing companies and startups (AirBnb, IKEA) and recruiting students to realize marketing or commercial missions. I was in charge of communication: dynamic presentations, graphs...

Skills & Hobbies

Languages: French (Native)
English (Fluent) – IELTS 7,5
Spanish (Fluent) – DELE
Chinese (Notions: A1/2)

IT skills: MS Office (Focus on Excel and VBA, PowerPoint, Access)
Google Suite
Tableau Software (learning) and Stata
Algorithmic Android Studio and Java, Scilab
Formation in HTML and CSS

Sports: Rugby (*practiced at ESCP*)
Athletics

Music: Piano *played for 10 years*