## Antoine de Turckheim

antoinedeturckheim@gmail.com

: +33637095290 Linked in

EDI	JCAT	TON

2018 - 2021	ESCP Business School  Master in Management – "Programme Grande Ecole" – Master 2  Specialization in Sustainability	France Germany
2015 - 2018	Bocconi University Bachelor in Economics and Management Major in Management Electives included Strategic Management and Business Planning	Italy
EXPERIENCE		
Jan - July 2020 6 months	<ul> <li>Alter Equity   Impact Investing fund managing €150 million</li> <li>Junior Analyst Intern</li> <li>Sourced and screened +100 early-stage and high-growth startups</li> <li>Completed market studies within sectors such as mobility, foodtech and consumer goods</li> <li>Reviewed business plans and performed detailed financial analyses and valuations</li> <li>Worked from start to end on Murfy's €8m fundraising round</li> </ul>	France
July - Nov 2019 5 months	<ul> <li>Sevea   Consulting firm focused on sustainability and strategy</li> <li>Junior Consultant Intern</li> <li>Worked with Cambodia's government on a nation-wide access to water program</li> <li>Advised local and foreign entrepreneurs on marketing and distribution strategies</li> <li>Supported startups during their fundraising processes</li> </ul>	Cambodia
July - Aug 2017 2 months	<ul> <li>Meero   Photo and video production startup</li> <li>Business Developer Intern</li> <li>Identified potential clients and contacted key decision-makers</li> <li>Participated in the elaboration and pricing of new products to satisfy specific needs</li> <li>Organized meetings with prospects and took part in negotiations</li> </ul>	France

## **LEADERSHIP & ENGAGEMENT**

Jan - April 2021	180 DC Consulting   World's largest student-based consultancy	France
4 months	Project Leader	
	<ul> <li>Assisted a French startup in assessing new market opportunities in Eastern Africa</li> </ul>	

- Managed a team of 6 consultants on a weekly basis for two months

	<ul> <li>Presentation of the final results to the client (still ongoing)</li> </ul>	
2016 - 2017	Bocconi Young Student Entrepreneur   Bocconi's entrepreneur club (+20 members)	Italy
12 months	Vice-President	
	<ul> <li>Organized startup fairs, pitch competitions and lectures by entrepreneurs</li> </ul>	

- Participated in pitch competitions as a member of jury
- Completed various Communication, HR and Business Development tasks

## **SKILLS & LANGUAGES**

Language skills: French: Native; English: Fluent (8/9 at IELTS); Italian: Intermediate

Interests: Running; Chess; Boxing

IT Skills: European Computer Driving License (ECDL); Microsoft Office: Proficient; SPSS: Proficient